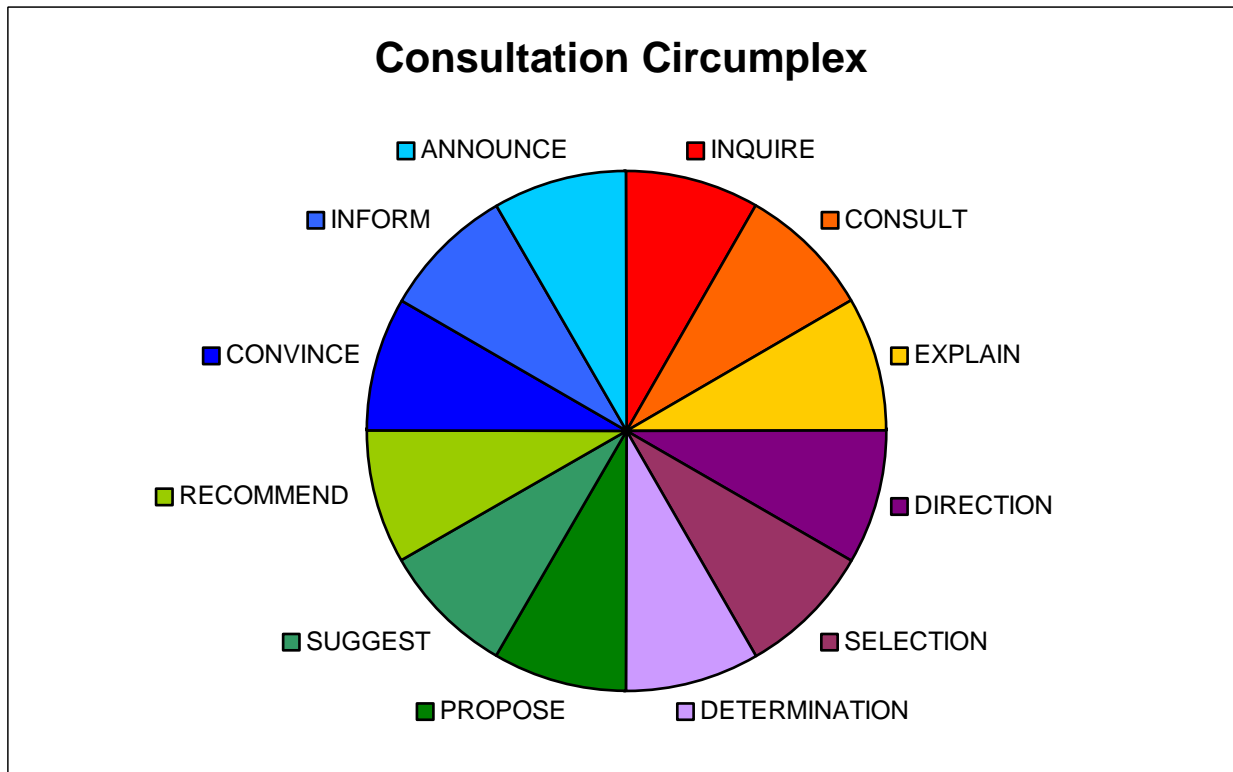


Consultation Circumplex Tool

An appropriate consultation process will be the one that reflects the appropriate perspective of inquiry. While consultation processes often follow 'best practice' they may do so asking the wrong question (with the wrong practice). An integral approach to consultation reflects that at least 12 distinct types of inquiry are possible. Each requires a different process and each will prompt a different response at each level of existence.



To determine what form of consultation process is required, simply ask: Is the real question asking for an individual or collective perspective on the subjective or objective reality. Examples: To gain knowledge of something discrete and concrete we INQUIRE (IT). To inform the public of an idea we ANNOUNCE (I).

<p>UPPER LEFT: (I) ~ Subjective</p> <p>ANNOUNCE: To release an idea or view INFORM: To provide views on ideas CONVINCE: To explain reasoning on ideas</p>	<p>UPPER RIGHT: (IT) ~ Objective</p> <p>INQUIRE: To find information CONSULT: To understand information EXPLAIN: To transfer information</p>
<p>LOWER LEFT: (WE) ~ Inter-Subjective</p> <p>RECOMMEND: To prompt community views SUGGEST: To engage community inputs PROPOSE: To test community feeling</p>	<p>LOWER RIGHT: (ITS) ~ Inter-Objective</p> <p>DIRECTION: To define focus of movement SELECTION: To choose from options DETERMINE: To gauge the degree of fit</p>